



Dear Marcel:

Last year I sent you a letter lauding your talents in conducting a professional and resultsoriented seminar here at Foxwoods.

Now I would like to address other Race Tracks and Simulcast Facilities:

As a leading simulcast facility in the world's largest casino, The Ultimate Race Book depends on having knowledgeable Players who can consistently pick Winners. This will ensure an enjoyable gaming experience as well as an increase in their bankroll so they may continue to pursue their entertainment and the action.

Foxwoods Resort Casino has benefited by having Marcel, The Racing Consultant, come to our Ultimate Race Book - first with his seminar and then most recently with an appearance for the presentation of his book:

"*Everything You Always Wanted To Know About Greyhound Racing*" Our Players almost bought out his inventory. I have had so many tell me that reading this book has had a big impact on their method of handicapping.

But Marcel did so much more than just sell and autograph copies of his book. He spent time offering individual, one-on-one handicapping analysis and personal consultations to our Players. They were able to be interactive with a <u>PRO</u> and that experience was invaluable and very much appreciated.

Every visit, Marcel has been very well-received and he has definitely helped us in our goal to help give our Players an edge by making informed decisions during their handicapping process.

If your race track or simulcast facility is not maximizing the potential HANDLE from Greyhound Players, you would be well served to consider offering the services of Marcel, The Racing Consultant. He can help stimulate sales from this lucrative avenue for revenue for your facility. You will gain new Players and repeat business.

I fully extend my highest personal endorsement for Marcel. He is a proven asset to the Greyhound Industry, to the Greyhound Players, and can be an asset to your simulcast facility. We look forward to working with him again in the near future.

Marcel, thank you & keep up the great effort to educate the Greyhound Players of the world !

Nanz Zirofsky Race Book Manager, The Ultimate Race Book

Foxwoods Resort Casino 350 Trolley Line Boulevard, P.O. Box 3777, Mashantucket, CT 06338-3777